

MEMORANDUM

To: Whom it may be concerned

From: Mark Hulbert/Merideth Tomlinson

Re: Our highest recommendation on behalf of Jay Condie

We without hesitation give our highest recommendation, both personally and professionally, on behalf of Jay Condie.

We got to know Jay when he was one of the senior foremen for the construction company that was building our 5,000+ square foot house in Hillsborough. Jay took charge of the entire project once the building envelope was enclosed and there was electric power to the house. He remained in charge from then until we got our Certificate of Occupancy.

That meant that he was in charge of getting all the subcontractors to get their work done, in the right order, so that all the pieces to the puzzle fell into place at the right time. Having watched from afar, and witnessed him having to negotiate with/cajole/persuade with those subcontractors, I realized just how broad a spectrum of talents Jay possesses--everything from master carpenter to drill sergeant to psychologist. To an outsider, he made it look easy.

Before we started working with Jay, we had heard of his reputation for setting up precise schedules for the completion of the various stages of the project, months in advance, and sticking to that schedule. He lived up to that reputation. In our case, when Jay took charge, it was in March, and he told us we would have our CO in mid July. We got it on July 14.

Jay is a joy to work with--equally unflappable in the face of a recalcitrant subcontractor, a hysterical client, or a request to change this or that feature after having already said we were going to do something else.

Perhaps the highest compliment we can pay him is that, after working with him on a project in which hundreds of thousands of our dollars were on the line, we consider him a friend as well.

Please do not hesitate to contact us if you have any further questions: 919 967 7088